



## KEVIN DAHLKE INSURANCE BROKERAGE

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### Brokerage Profile:

- Founded in 1981 and began operations as an agent with Farmers Insurance Group providing all lines of insurance.
- Established Kevin Dahlke Insurance Brokerage in 1993 to the present. My focus is commercial and specialty lines insurance offering coverage from over 150 insurance carriers.

### Brokerage Competitive Advantages:

- 26 years in business
- I am the owner & sole point of contact for all underwriting and strategic decisions
- Knowledge of insurance markets by industry and operations by industry type
- Diagnostic approach
- Risk management including contract / lease negotiations, operational reviews, establishment of insurance logistics systems and insurance specifications
- Customized underwriting to fit the client
- I represent the client, not the carrier
- Referrals are my only source of new clients
- Compensation is both fee and commission based and competitive within industry

### Brokerage Services:

The following is a list of the most common lines, however, manuscript solutions are commonly called for and arranged.

- Workers' Compensation
- Professional Liability
- Directors and Officers Liability
- Product Liability
- Specialty Lines
- Commercial Auto
- Property, Real & Business Personal
- Commercial Crime
- Leasehold Premises Liability
- Employment Practices
- Fee Based Consulting
- Cyber / Internet Liability

What would indicate that someone may value my assistance?

- Have you ever had a risk management evaluation and a risk management plan prepared?
- Does your broker review each new contract to insure conformity to your risk management plan?
- Do you feel your risk manager has helped you attain control of cost to the maximum extent possible?
- Do you feel that you have been heard and that all your questions are answered?